

NATIONAL DUES SCHEDULE – 2021

DUES SCHEDULE FOR PROCESSORS, MERCHANTS, TRADERS OR BROKERS

Dues for **Processors, Merchants, Traders, or Brokers** are calculated on annual gross sales. Bylaws Section 3.9 “Active Member dues shall be based on the dollar volume of the business of such Active Member, including its subsidiaries, divisions, or affiliates, which are engaged in recycling as defined herein for the year immediately preceding the year in which the dues are billed.” Please select the appropriate dues category.

Annual Gross Sales	Dues Category	Annual Dues	Publications Directories
\$0 m - \$2 m	0	\$1,500	1
\$2 m - \$5 m	1	\$3,097	1
\$5 m - \$10 m	2	\$4,094	2
\$10 m- \$20 m	3	\$5,758	3
\$20 m - \$35 m	4	\$8,003	4
\$35 m - \$50 m	5	\$9,146	5
\$50 m - \$65 m	6	\$11,398	6
\$65 m - \$80 m	7	\$13,663	7
\$80 m- \$100 m	8	\$18,359	8
\$100 m - \$250 m	9	\$22,006	9
\$250 m - \$500 m	10	\$25,668	10
\$500 m - \$750 m	11	\$30,532	10
\$750 m - \$1 b	12	\$36,596	11
\$1 b - \$1.5 b	13	\$42,682	12
\$1.5 b and above	14	\$48,756 <i>plus</i> \$106/ <i>each</i> <i>additional \$5M</i>	12

DUES SCHEDULE FOR CONSUMERS

Dues for Consumers of **metallic and non-metallic materials** are calculated on annual gross sales. Annual Gross Sales are calculated by using the ratio of scrap purchases to total raw material purchases times the total gross sales. To determine annual dues, apply that figure to the following appropriate dues category. **Note: A member that has operations or facilities that fall within multiple dues categories (Active, Associate, Consumer, etc.) must calculate the appropriate dues within each category, and then pay dues not upon the total of all such categories but based upon the highest calculated category.**

Annual Gross Sales	Dues Category	Annual Dues	Publications Directories
\$0 - \$2 m	C0	\$1,500	1
\$2 m - \$35 m	C1	\$3,768	1
\$35 m - \$100 m	C2	\$5,623	3
\$100 m- \$250 m	C3	\$8,811	6
\$250 m and above	C4	\$11,246	10

DUES SCHEDULE FOR EQUIPMENT SUPPLIERS, SERVICE PROVIDERS, INTERNATIONAL DEALERS

Dues Category	Annual Dues	Publications Directories
Domestic Associate	\$2,936	1
International Associate	\$2,936	1
Authorized Dealer	\$200	1

While ISRI dues or contributions may be deductible by members as an ordinary and necessary business expense, they are not deductible as charitable contributions for federal income tax purposes. This non-deductible percentage reflects the portion of ISRI's expenses used for “lobbying” as defined by the OBRA of 1993. The non-deductible percentage of your 2021 national dues is 16%. The portion of your dues that is spent to lobby the State and Federal Government is not deductible for federal income tax purposes. This is provided for informational purposes only and should not be relied on as legal or tax advice. Please consult your tax advisor.

***Please note there is additional verification required for companies at this level. Contact membership@isri.org for consideration.**