What type of membership should I apply for?

Does your company process or broker scrap for profit in the US, Canada, or Mexico?

**You should apply for**

**ACTIVE Membership**

---

Does your company both process and consume scrap materials in the US, Canada, or Mexico with no scrap processing operations or brokering?

**You should apply for**

**CONSUMER Membership**

---

Does your company provide products or services to the scrap recycling industry in the US, Canada, or Mexico with no scrap processing operations or brokering?

**You should apply for**

**DOMESTIC ASSOCIATE Membership**

---

Does your company process, broker, or consume scrap materials, or provide products or services to the scrap recycling industry entirely outside of the US, Mexico, and Canada?

**You should apply for**

**INTERNATIONAL ASSOCIATE Membership**

---

You may not qualify for ISRI membership, please contact ISRI to make sure, (202) 662-8500.
Thank you for your interest in applying for membership in the Institute of Scrap Recycling Industries, Inc. (ISRI). To apply, simply follow the steps below. If approved for membership in ISRI and an affiliated ISRI chapter, the undersigned agrees to pay all national and chapter dues and assessments and to abide by the certificate of incorporation, the bylaws, code of conduct, and all regulations of ISRI and its chapters. Membership will expire December 31, 2020.

Please choose type of membership (only 1) Follow your color pattern throughout

☐ ACTIVE MEMBERSHIP – Company’s primary business activity (please select ONE):
  ○ Processor/Packer ○ Pure Broker/Merchant (no processing operations) ○ Processor and Broker

ISRI’s Active Members may belong to the Division(s) representing material(s) comprising a significant portion of revenues. Check all that apply:
  ○ Ferrous ○ Nonferrous ○ Paper ○ Tire & Rubber ○ Electronics ○ Plastics

☐ CONSUMER MEMBERSHIP – Company’s primary business activity (please select ONE):
  ○ Consumer of Metallic Materials ○ Consumer of Nonmetallic Materials

ISRI’s Active Members may belong to the Division(s) representing material(s) comprising a significant portion of revenues. Check all that apply:
  ○ Ferrous ○ Nonferrous ○ Paper ○ Tire & Rubber ○ Electronics ○ Plastics

☐ DOMESTIC ASSOCIATE MEMBERSHIP

☐ INTERNATIONAL ASSOCIATE MEMBERSHIP – Company’s primary business activity (please select ONE):
  ○ Processor/Packer ○ Pure Broker/Merchant (no processing operations) ○ Processor and Broker
  ○ Consumer ○ Equipment Manufacturer/Service Provider

Company Information

Company Name

Name of Company Contact Title

Contact’s Direct Phone Contact’s E-mail

Signature of Company Contact

Mailing Address

Street/P.O. Box

City State/Province Zip/Postal Code

Company Phone Company Fax Website

Physical Address ○ Same as mailing address

Company Information

Referred by (optional):

Name

Company

Reason for Joining:

☐ Networking ○ Governmental Assistance ○ Safety Resources ○ Communications/Publications ○ Education & Training ○ Convention & Meetings ○ Strategic Branding ○ Other ______________

Physical Address

Street

City State/Province Zip/Postal Code
To determine your annual membership dues, please consult the enclosed schedule of ISRI National Dues (page 7) and ISRI Chapter Dues (page 8).

For ACTIVE Members, consult the BLUE National Dues.

You can return your completed application with payment by mail, fax, or e-mail to:

Membership Department
Institute of Scrap Recycling Industries, Inc.
1250 H Street, NW, Suite 400
Washington DC, 20005

Fax: (202) 624-9257
E-mail: BGianti@isri.org

Questions?
Contact ISRI’s Membership Department at (202) 662-8500

1. ISRI National Membership Dues (required)  
   (see enclosed dues schedule on page 7)
   _____ dues category $ ________

2. ISRI Chapter Dues/Assessments (required)  
   (see enclosed dues schedule on page 8 or 9)
   _____ please indicate chapter $ ________
   _____ addl. chapters (optional) $ ________

   TOTAL $ ________*

3. We attest that the category and dues information provided on this statement accurately reflect the annual gross sales of this company in accordance with the definition in the attached instructions.

   Corporate Officer (signature)

   Name & Title (print)

   CPA/Tax Preparer (signature)

4. Method of Payment (payment must be remitted in U.S. funds only)
   □ Wire/Bank Transfer (contact ISRI at membership@isri.org for bank details)
   □ Check (payable to ISRI or Institute of Scrap Recycling Industries)
   □ Credit Card (please check one): □ Visa □ MasterCard □ American Express

   Note: ISRI charges a non refundable convenience fee at 2.75% of the total amount to be paid by credit or debit card

   Card Number  Exp. Date  CVV/CV2 Number

   Name on Card  Signature

   Billing Address □ same as Membership Application

   Name

   Street Address  City  State/Province  Zip/Postal Code

   *Please note: Each ISRI member’s company contact and each individual listed in the ISRI Membership Directory will receive one subscription to Scrap magazine and $24 of your national dues will be allocated for each subscription.

   Continue on page 4
To determine your annual membership dues, please consult the enclosed schedule of ISRI National Dues (page 7) and ISRI Chapter Dues (page 8). For CONSUMER Members, Consult GREEN National Dues.

You can return your completed application with payment by mail, fax, or e-mail to:

Membership Department
Institute of Scrap Recycling Industries, Inc.
1250 H Street, NW, Suite 400
Washington DC, 20005

Fax: (202) 624-9257
E-mail: BGianti@isri.org

Questions?
Contact ISRI’s Membership Department at (202) 662-8500

1. ISRI National Membership Dues (required) (see enclosed dues schedule on page 7)
   dues category $ __________

2. ISRI Chapter Dues/Assessments (required) (see enclosed dues schedule on page 8 or 9)
   please indicate chapter $ __________
   addl. chapters (optional) $ __________

   TOTAL $__________ *

3. We attest that the category and dues information provided on this statement accurately reflect the annual gross sales of this company in accordance with the definition in the attached instructions.

   Corporate Officer (signature)

   Name & Title (print)

   CPA/Tax Preparer (signature)

4. Method of Payment (payment must be remitted in U.S. funds only)
   □ Wire/Bank Transfer (contact ISRI at membership@isri.org for bank details)
   □ Check (payable to ISRI or Institute of Scrap Recycling Industries)
   □ Credit Card (please check one): □ Visa □ MasterCard □ American Express
   Note: ISRI charges a non refundable convenience fee at 2.75% of the total amount to be paid by credit or debit card

   Card Number Exp. Date CVV/CVV2 Number

   Name on Card Signature

   Billing Address □ same as Membership Application

   Name

   Street Address City State/Province Zip/Postal Code

   *Please note: Each ISRI member’s company contact and each individual listed in the ISRI Membership Directory will receive one subscription to Scrap magazine and $24 of your national dues will be allocated for each subscription.

Continue on page 4
### Domestic Associate Membership

Your annual membership dues is the total of national dues and chapter dues. Please consult the enclosed schedule of ISRI chapter boundaries/dues to determine the chapter for your company (page 8-9).

You can return your completed application with payment by mail, fax, or e-mail to:

**Membership Department**
Institute of Scrap Recycling Industries, Inc.
1250 H Street, NW, Suite 400
Washington DC, 20005

Fax: (202) 624-9257
E-mail: BGianti@isri.org

Questions?
Contact ISRI’s Membership Department at (202) 662-8500

---

#### 1. ISRI National Membership Dues (required)

$2,850

---

#### 2. ISRI Chapter Dues/Assessments (required)

<table>
<thead>
<tr>
<th>Chapter</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td></td>
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(see enclosed dues schedule on page 8 or 9)

<table>
<thead>
<tr>
<th>Additional Chapters (optional)</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</tr>
</tbody>
</table>

---

#### 3. Method of Payment (payment must be remitted in U.S. funds only)

- **Wire/Bank Transfer** (contact ISRI at membership@isri.org for bank details)
- **Check** (payable to ISRI or Institute of Scrap Recycling Industries)
- **Credit Card** (please check one): ✔ Visa   ✔ MasterCard   ✔ American Express

Note: ISRI charges a non-refundable convenience fee at 2.75% of the total amount to be paid by credit or debit card

<table>
<thead>
<tr>
<th>Card Number</th>
<th>Exp. Date</th>
<th>CVV/CV2 Number</th>
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<table>
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<tr>
<th>Name on Card</th>
<th>Signature</th>
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**Billing Address** ✔ same as Membership Application

<table>
<thead>
<tr>
<th>Name</th>
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<tbody>
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<td></td>
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</table>

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State/Province</th>
<th>Zip/Postal Code</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Please note: Each ISRI member’s company contact and each individual listed in the ISRI Membership Directory will receive one subscription to Scrap magazine and $24 of your national dues will be allocated for each subscription.*

*While ISRI dues or contributions may be deductible by members as an ordinary and necessary business expense, they are not deductible as charitable contributions for federal income tax purposes. This non-deductible percentage reflects the portion of ISRI’s expenses used for “lobbying” as defined by the OBRA of 1993. The non-deductible percentage of your 2020 national dues is 13%. The portion of your dues that is spent to lobby the State and Federal Government is not deductible for federal income tax purposes. This is provided for informational purposes only and should not be relied on as legal or tax advice. Please consult your tax advisor. This covers only your national dues. See page 8 or 9 for the non-deductible percentage of your chapter dues.*

Continue on page 4
As an International Associate member, national membership dues to ISRI are required. International Associate members have the option to join ISRI chapters as well. If you choose to join one or more chapters, please consult the enclosed chapter dues schedule to select chapters and determine chapter dues amounts (page 8-9).

You can return your completed application with payment by mail, or fax to:

Membership Department
Institute of Scrap Recycling Industries, Inc.
1250 H Street, NW, Suite 400
Washington DC, 20005

Fax: (202) 624-9257
E-mail: BGianti@isri.org

Questions?
Contact ISRI’s Membership Department at (202) 662-8500

### 1. ISRI National Membership Dues (required)

| Amount | $2,850 |

### 2. ISRI Chapter Dues/Assessments (optional)

| Amount | $ | please indicate chapter | |
|________|________|______________________|________|
| Amount | $ | addl. chapters (optional) | |

**TOTAL $**

### 3. Method of Payment (payment must be remitted in U.S. funds only)

- [ ] Wire/Bank Transfer (contact ISRI at membership@isri.org for bank details)
- [ ] Check (payable to ISRI or Institute of Scrap Recycling Industries)
- [ ] Credit Card (please check one): [ ] Visa  [ ] MasterCard  [ ] American Express

Note: ISRI charges a non-refundable convenience fee at 2.75% of the total amount to be paid by credit or debit card

<table>
<thead>
<tr>
<th>Card Number</th>
<th>Exp. Date</th>
<th>CVV/CV2 Number</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Name on Card</th>
<th>Signature</th>
</tr>
</thead>
</table>

**Billing Address** [ ] same as Membership Application

<table>
<thead>
<tr>
<th>Name</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>Street Address</th>
<th>City</th>
<th>State/Province</th>
<th>Zip/Postal Code</th>
</tr>
</thead>
</table>

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Continue on page 4
New Members’ Introduction

ISRI would like to introduce your company to the general membership. Please complete and return with your paid application form.*

Company Name

Company Description (no more than 25 words): A brief description of your service(s) and/or product(s) offered by your organization.

Reason(s) for Joining:

________________________

*May be returned by fax to the Membership Department at (202) 624-9257.

Does your company have employees in Canada?

Canada’s anti-spam laws require anyone receiving Commercial Electronic Messages to expressly consent to receive them and be able to opt out afterward. Because many of ISRI’s newsletters contain information about our conferences and events, they fall under this category. To receive ISRI’s e-mailed publications, Canada-based employees must read and sign the following statement. They can opt out of receiving ISRI emails at any time by emailing membership@isri.org or by unsubscribing from the email itself.

I, ______________________, on behalf of myself and all the employees at ________________ (company) hereby grant the Institute of Scrap Recycling Industries, Inc., its Chapters and its affiliates (i.e., ISRI Services Corp., Recycling Research Foundation, and ISRI Resources) (collectively, “ISRI”) my express consent to receive all their communications, updates, notices, and associated commercial and non-commercial materials including, but not limited to, educational programming, conventions, commodity roundtables and similar programs and members only money saving opportunities related to the scrap recycling industry in accordance with the anti-spam laws of Canada.

________________________

Signature

Print Name & Title
By signing this form, you will be giving your senior employees the option of taking part in future PAC events. The form does not obligate anyone to participate, it just gives them an opportunity to.

**ISRI PAC needs a separate signature for each year of authorization.**

Please return a copy of this form along with your application.*

---

I hereby grant ISRI PAC permission to solicit executives and administrative employees of:

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
</tr>
</thead>
</table>

| Company |

<table>
<thead>
<tr>
<th>Year 2020 (signature)</th>
<th>Year 2021 (signature)</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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</table>

<table>
<thead>
<tr>
<th>Year 2022 (signature)</th>
<th>Year 2023 (signature)</th>
</tr>
</thead>
<tbody>
<tr>
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</tbody>
</table>

ISRI PAC is the political action committee associated with ISRI and helps ISRI's government relations department represent our industry on Capitol Hill. ISRI PAC has been vital towards our efforts to achieve Superfund reform, accelerated depreciation for equipment purchases, helping to establish and populate the Congressional Recycling Caucus, addressing federal metals theft legislation, and gaining access to Members of Congress.

Note: Corporations can authorize only one trade association each year. Contributions are not tax deductible.

*You may also sign and fax this form to Billy Johnson at (202) 624-9257. Contact Billy at (202) 662-8548 or BillyJohnson@isri.org for more questions.
For some time, ISRI has been aware of a challenge faced by many of our Domestic Associate members. ISRI’s regulations prohibited our vendor members from including their franchisees, licensed, and authorized dealers (hereafter, “Authorized Dealers”) as part of the company’s membership. The only way a location could qualify is if the location was wholly owned by the member company. Because many manufacturers of processing machinery, equipment, or supplies have long desired to have a way for their Authorized Dealers to play an active role in ISRI without requiring the dealer to pay full membership in the association, ISRI changed its policy to allow this provided the following:

As part of your Associate Membership, you may list your Authorized Dealers at a cost of $200 per dealer and applicable chapter fees. Please note: **you only need to pay a chapter fee once**. For example, if your company and that of your authorized dealer were both located in the Mid-Atlantic Chapter, you would pay national fees for both ($700 for you; $200 for the authorized dealer), but Mid-Atlantic Chapter fees only once, no matter how many authorized dealers you declare inside the chapter.

**Please return a copy of this form along with your application.**

Questions about ISRI’s Authorized Dealer Program? Contact Brianna Gianti at (202) 662-8536 or BGianti@isri.org.

---

### Authorized Dealers Form

<table>
<thead>
<tr>
<th>Company 1 to Become Authorized Dealer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Name</td>
</tr>
<tr>
<td>Contact Person</td>
</tr>
<tr>
<td>Company Address</td>
</tr>
<tr>
<td>City/State/Zip</td>
</tr>
<tr>
<td>Phone/Fax</td>
</tr>
<tr>
<td>E-mail</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>National Dues</th>
<th>Chapter Dues</th>
</tr>
</thead>
<tbody>
<tr>
<td>$200</td>
<td>(see page 8 or 9)</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Company 2 to Become Authorized Dealer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company Name</td>
</tr>
<tr>
<td>Contact Person</td>
</tr>
<tr>
<td>Company Address</td>
</tr>
<tr>
<td>City/State/Zip</td>
</tr>
<tr>
<td>Phone/Fax</td>
</tr>
<tr>
<td>E-mail</td>
</tr>
</tbody>
</table>

<table>
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<th>Chapter Dues</th>
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</thead>
<tbody>
<tr>
<td>$200</td>
<td>(see page 8 or 9)</td>
</tr>
</tbody>
</table>

**TOTAL $**

Put this total on line three of the DA application, page 3

Put this total on line four of the DA application, page 3

---
## National Dues Schedule

### Dues Schedule For Processors, Merchants, Traders or Brokers

ISRI national dues for processors, brokers, merchants, and traders are calculated based on annual gross sales. Use that figure to find the appropriate dues category and dues amount in the list below. Then write your dues category and annual dues amount on the membership application sheet (page 3).

<table>
<thead>
<tr>
<th>Annual Gross Sales</th>
<th>Dues Category</th>
<th>Dues*</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 M–$5 M</td>
<td>1</td>
<td>$3,007</td>
</tr>
<tr>
<td>$5 M–$10 M</td>
<td>2</td>
<td>$3,975</td>
</tr>
<tr>
<td>$10 M–$20 M</td>
<td>3</td>
<td>$5,590</td>
</tr>
<tr>
<td>$20 M–$35 M</td>
<td>4</td>
<td>$7,770</td>
</tr>
<tr>
<td>$35 M–$50 M</td>
<td>5</td>
<td>$8,880</td>
</tr>
<tr>
<td>$50 M–$65 M</td>
<td>6</td>
<td>$11,066</td>
</tr>
<tr>
<td>$65 M–$80 M</td>
<td>7</td>
<td>$13,265</td>
</tr>
<tr>
<td>$80 M–$100 M</td>
<td>8</td>
<td>$17,824</td>
</tr>
<tr>
<td>$100 M–$250 M</td>
<td>9</td>
<td>$21,365</td>
</tr>
<tr>
<td>$250 M–$500 M</td>
<td>10</td>
<td>$25,920</td>
</tr>
<tr>
<td>$500 M–$750 M</td>
<td>11</td>
<td>$29,643</td>
</tr>
<tr>
<td>$750 M–$1 B</td>
<td>12</td>
<td>$35,530</td>
</tr>
<tr>
<td>$1 B–$1.5 B</td>
<td>13</td>
<td>$41,439</td>
</tr>
<tr>
<td>$1.5 B and above</td>
<td>14</td>
<td>$47,366 plus $106 each addl. $5 M in gross sales</td>
</tr>
</tbody>
</table>

### Dues Schedule For Consumers

Dues for consumers of scrap materials are based on annual gross sales. Annual gross sales are calculated by using the ratio of scrap purchases to total raw material purchases multiplied by the total gross sales. To determine your annual dues, find the appropriate dues category below that matches your company’s annual gross sales. Then write your dues category and annual dues amount on the membership application (page 3).

<table>
<thead>
<tr>
<th>Annual Gross Sales</th>
<th>Dues Category</th>
<th>Dues*</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0–$35 M</td>
<td>C1</td>
<td>$3,658</td>
</tr>
<tr>
<td>$35 M–$100 M</td>
<td>C2</td>
<td>$5,459</td>
</tr>
<tr>
<td>$100 M–$250 M</td>
<td>C3</td>
<td>$8,554</td>
</tr>
<tr>
<td>$250 M and above</td>
<td>C4</td>
<td>$10,918</td>
</tr>
</tbody>
</table>

*While ISRI dues or contributions may be deductible by members as an ordinary and necessary business expense, they are not deductible as charitable contributions for federal income tax purposes. This non-deductible percentage reflects the portion of ISRI’s expenses used for “lobbying” as defined by the Act. The non-deductible percentage of your 2020 national dues is 13%. The portion of your dues that is spent to lobby the State and Federal Government is not deductible for federal income tax purposes. This is provided for informational purposes only and should not be relied on as legal or tax advice. Please consult your tax advisor.*
**Chapter Dues + Boundaries**

- Members must belong to the chapter in which their headquarters is located, **except** for paper recyclers and mills, who must join the Paper Stock Industries Chapter, and rubber recyclers, who must join the Scrap Tire Processors Chapter.

- Members may belong to additional chapters by paying the chapters’ appropriate dues and assessments.

- Please check the appropriate chapter(s) below and write the corresponding dues and assessments on the membership application.

- Call ISRI at (202) 662-8500 for more information.

---

**Chapters** | **Chapter Dues and Assessments** | **Percent Non-deductible From Federal Taxes**
--- | --- | ---
Paper Stock Industries (Nationwide for paper recyclers and mills)** | $400 | 0%
Scrap Tire Processors (Nationwide for rubber recyclers and consumers)** | $275 | 0%
Chicago (Northeast IL and part of IA) | $400 | 0%
Empire State (New York State, *Québec and Ontario) | $600 | 41%
Gulf Coast (TX, LA, AR, MS, OK, NM, KS [except Greater Kansas City metro area], and Mexico) | $250 (First year dues waived for companies new to ISRI and headquartered within the chapter’s boundaries) | 33%
Indiana (The State of IN) | $600 | 73%
Michigan (MI, and the southwest section of Ontario from London, Ontario West) | $800 | 100%
Mid-America (MO, Great Kansas City, KS, and Southwestern IL) | $250 | 0%
Mid-Atlantic (DE, MD, DC, and Eastern PA) | $700 | 62%
New England (ME, NH, RI, VT, MA, CT and the Maritime Provinces) | $600 | 7%
New Jersey (The State of NJ) | $750 | 100%
New York (New York City, Long Island, Putnam, Rockland, and Westchester Counties) | $1,850* | 100%
Northern Ohio (Northern OH) | Active Members: $900 Associate Members: $600 | 49%
Ohio Valley (OH, KY and most of WV) | $800 | 100%
Pacific Northwest (WA, OR, AK, and British Columbia) | Active Members: See Pacific Northwest Chapter Schedule (page 9) Associate & Consumer Members: $475 | 35%
Pittsburgh (Western PA and Northwest VA) | $800 | 0%
Rocky Mountain (CO, UT, ID, WY, MT, AZ, Western Saskatchewan and Alberta) | $225 | 36%
Southeast (AL, FL, GA, NC, SC, TN, VA and PR) | $750 | 100%
Upper Midwest (MN, ND, SE, NE, IA, Manitoba, Eastern Saskatchewan, and WI) | $1000 | 100%
West Coast (CA, NV, HI and Baja Mexico) | Active Members: See West Coast Chapter Schedule (page 9) Associate & Consumer Members: $1,213* | 94%

---

*Note: This amount reflects chapter dues plus approved assessments for this year. Usually assessments are for lobbying. While ISRI dues or contributions may be deductible by members as an ordinary and necessary business expense, they are not deductible as charitable contributions for federal income tax purposes. The portion of your dues that is spent to lobby the State and Federal Government is not deductible for federal income tax purposes. This is provided for informational purposes only and should not be relied on as legal or tax advice. Please consult your tax advisor. The non-deductible percentage of your 2020 chapter dues is noted in the right-most column of this sheet.*
# Chapter Dues

## Pacific Northwest Chapter Dues Schedule
*(for Processors and Brokers)*

Pacific Northwest Chapter boundaries include the states of Washington, Oregon, and Alaska, and the province of British Columbia.

*This amount reflects chapter dues plus approved assessments for this year. Usually assessments are for lobbying. Assessments are 100% nondeductible.

<table>
<thead>
<tr>
<th>Membership Category</th>
<th>Total Chapter Dues and Assessments</th>
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</thead>
<tbody>
<tr>
<td>Active Members (without facilities in WA)</td>
<td>$475</td>
</tr>
<tr>
<td>Active Members (with facilities in WA)</td>
<td>$2,475*</td>
</tr>
</tbody>
</table>

*This amount reflects chapter dues plus approved assessments for this year. Usually assessments are for lobbying. Assessments are 100% nondeductible.

## West Coast Chapter Dues Schedule
*(for Processors and Brokers)*

West Coast Chapter boundaries include the states of California, Hawaii, Nevada, and Baja, Mexico.

*This amount reflects chapter dues plus approved assessments for this year. Usually assessments are for lobbying. Assessments are 100% nondeductible.

<table>
<thead>
<tr>
<th>Gross Sales</th>
<th>Dues Category</th>
<th>Total Chapter Dues and Assessments</th>
</tr>
</thead>
<tbody>
<tr>
<td>$0 M–$5 M</td>
<td>1</td>
<td>$1,688*</td>
</tr>
<tr>
<td>$5 M–$20 M</td>
<td>2</td>
<td>$2,163*</td>
</tr>
<tr>
<td>$20 M–$35 M</td>
<td>3</td>
<td>$2,400*</td>
</tr>
<tr>
<td>$35 M–$50 M</td>
<td>4</td>
<td>$3,588*</td>
</tr>
<tr>
<td>$50 M–$65 M</td>
<td>5</td>
<td>$4,538*</td>
</tr>
<tr>
<td>Over $65 M</td>
<td>6</td>
<td>$5,013*</td>
</tr>
</tbody>
</table>

*While ISRI dues or contributions may be deductible by members as an ordinary and necessary business expense, they are not deductible as charitable contributions for federal income tax purposes. The portion of your dues that is spent to lobby the State and Federal Government is not deductible for federal income tax purposes. This is provided for informational purposes only and should not be relied on as legal or tax advice. Please consult your tax advisor. The nondeductible percentage of your 2020 chapter dues is noted in the right-most column of this sheet.