Commodities Markets & Prices: Impacts on State Economies & the Environment

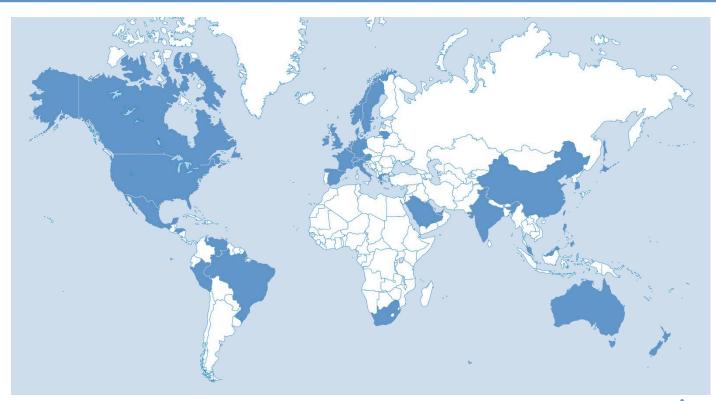
National Lt. Governors Association Federal-State Meeting March 16, 2017
Washington, D.C.

Robin Wiener
President, Institute of Scrap Recycling Industries, Inc.



ISRI: Voice of the Recycling Industry





1,300+

Member companies

4,000+

Recycling facilities worldwide

34

Countries



Ferrous & nonferrous metals



Paper



Plastics



Tire & Rubber



Textiles

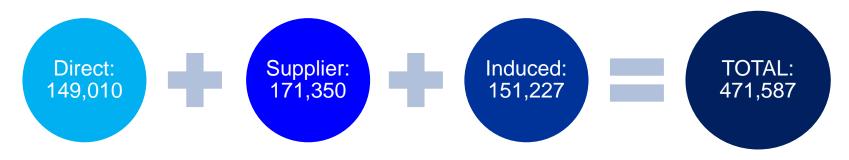


Electronics

Economic Impact of the Scrap Recycling Industry



Jobs Supported by the U.S. Scrap Recycling Industry, 2015*



\$105.8B Economic impact

470,000+ U.S. jobs supported

\$11.2B
Federal, state and local taxes paid

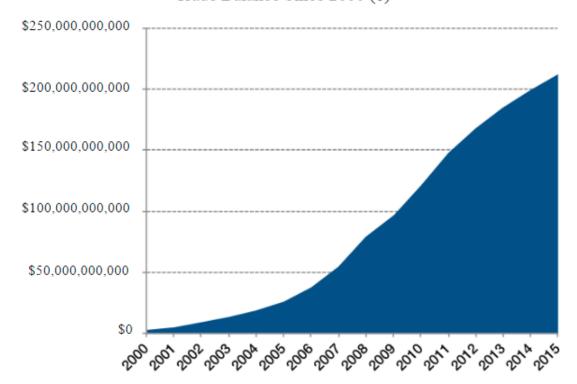
*Source: "Economic Impact Study U.S.-Based Scrap Recycling Industry," John Dunham and Associates, 2015.

Globalization of the Scrap Market



With between 30 & 40% of all scrap processed in US destined for export each year, the health of the US recycling industry is directly tied to the health of the global economy

Cumulative Impact of Net U.S. Scrap Exports on U.S. Trade Balance Since 2000 (\$)



Source: US Census Bureau/US International Trade Commission

The Global Industry

40

Total exported (million metric tons)

\$21B

Value of materials exported

160

Destination countries where recyclables are sold

State Implications: Economy, Jobs & Recycling Markets



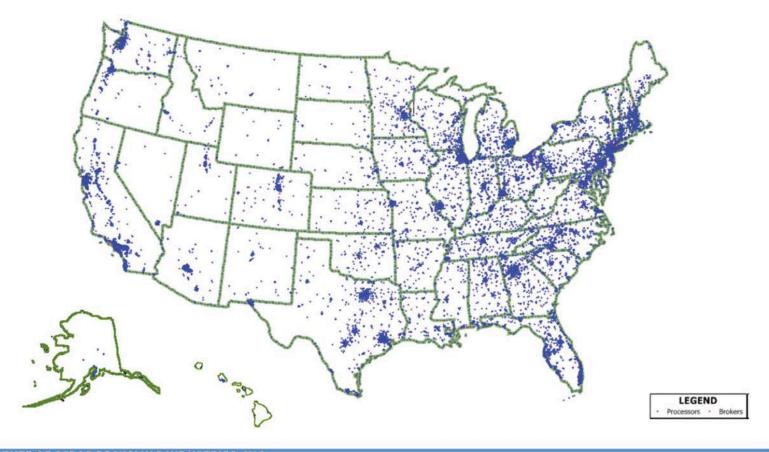
Institute of Scrap Recycling Industries, Inc.

2016

THE ISRI SCRAP YEARBOOK

Where Are U.S. Scrap Recycling Facilities Located?

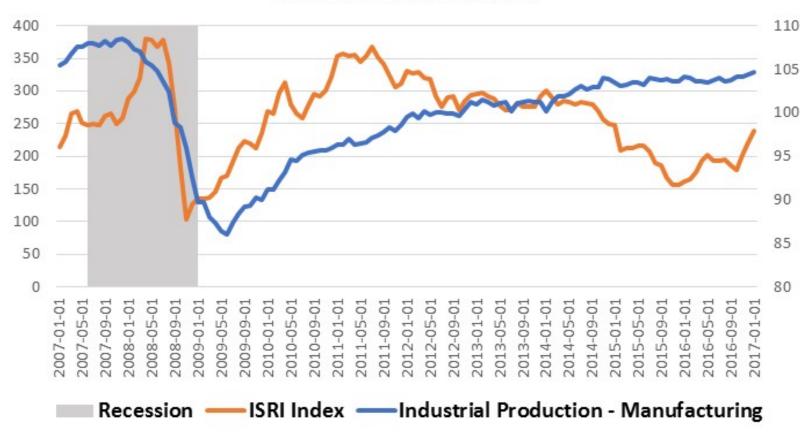
U.S. Census Bureau data show that there are more than 8,000 recycling facilities operating in the United States.





U.S. Manufacturing and the ISRI Index, Jan 2007-Jan 2017

Sources: Federal Reserve, ISRI



State Implications: Commodities & Environment



Commodities markets = recycling incentives = sustainable solutions



Commodities Markets Consumer Incentive to Recycle **Economic** Growth & Environmental Stewardship

Good News: Recycling is Not Dead

State Implications: Looking Ahead



Developing new markets and promoting free trade will be critical going forward

- Hopes for upturn in 2017: Hints at rising commodity prices
- Political/Government Factors: Markets are impacted by the health of manufacturing industries, corporate tax rates, infrastructure spending, regulatory burdens, trade and protectionist foreign policies
- Heightened uncertainty about future policy changes and unintended consequences of protectionist measures are significant concerns

Questions?