

# NATIONAL DUES SCHEDULE – 2018

## DUES SCHEDULE FOR PROCESSORS, MERCHANTS, TRADERS OR BROKERS

Dues for **Processors, Merchants, Traders, or Brokers** are calculated on annual gross sales. Bylaws Section 3.9 “Active Member dues shall be based on the dollar volume of the business of such Active Member, including its subsidiaries, divisions, or affiliates, which are engaged in recycling as defined herein for the year immediately preceding the year in which the dues are billed.” Please select the appropriate dues category.

Annual Gross Sales	Dues Category	Annual Dues	Publications Received with Dues	
			Directories	Mailing Service
\$0 M - \$5 M	1	\$2,834	1	1
\$5 M - \$10 M	2	\$3,747	2	2
\$10 M - \$20 M	3	\$5,269	3	3
\$20 M - \$35 M	4	\$7,324	4	4
\$35 M - \$50 M	5	\$8,370	5	5
\$50 M - \$65 M	6	\$10,431	6	6
\$65 M - \$80 M	7	\$12,504	7	7
\$80 M - \$100 M	8	\$16,801	8	8
\$100 M - \$250 M	9	\$20,139	9	9
\$250 M - \$500 M	10	\$23,489	10	10
\$500 M - \$750 M	11	\$27,942	10	10
\$750 M - \$1 B	12	\$33,490	11	11
\$1 B - \$1.5B	13	\$39,060	12	12
\$1.5B AND ABOVE	14	\$44,647 <i>plus</i> \$106/each additional \$5M in gross sales	12	12

## DUES SCHEDULE FOR CONSUMERS

Dues for **Consumers of metallic and non-metallic materials** are calculated on annual gross sales. Annual Gross Sales are calculated by using the ratio of scrap purchases to total raw material purchases times the total gross sales. To determine annual dues, apply that figure to the following appropriate dues category. **Note: A member that has operations or facilities that fall within multiple dues categories (Active, Associate, Consumer, etc.) must calculate the appropriate dues within each category, and then pay dues not upon the total of all such categories but based upon the highest calculated category.**

Annual Gross Sales	Dues Category	Annual Dues	Publications Received with Dues	
			Directories	Mailing Service
\$0 - \$35M	C1	\$3,448	1	1
\$35 M - \$100 M	C2	\$5,146	3	3
\$100 M - \$250 M	C3	\$8,063	6	6
\$250 M AND ABOVE	C4	\$10,291	10	10

## DUES SCHEDULE FOR EQUIPMENT SUPPLIERS, SERVICE PROVIDERS, INTERNATIONAL BUSINESSES, AND AUTHORIZED DEALERS

Dues Category	Annual Dues	Publications Received with Dues	
		Directories	Mailing Service
Domestic Associate	\$2,411	1	1
International Associate	\$2,499	1	1
Authorized Dealer	\$200	1	1

Payment of membership dues are deductible for most members of a trade association under Section 162 of the Internal Revenue Code as an ordinary and necessary trade or business expense and are not deductible as charitable contributions for federal income tax purposes. Due to the Budget Reconciliation Act of 1993, a percentage of ISRI's national membership dues will no longer be deductible as a business expense. This non-deductible percentage reflects the portion of ISRI's expenses used for "lobbying" as defined by the Act. The non-deductible percentage of your 2018 national dues is 10%.